

THE PIPELINE

May 2022
Issue 4

Exactly what you need, every time.



We know that you only want what you want. Not more, not less. That's why we are committed to precision cuts and quality work. In fact, it's what we have built our reputation on. With 6 saws across 2 locations in New Jersey and Texas, Dover offers standard cutting tolerances of +1/8", -0." We take on projects ranging from 1 to 1,000 pieces and cut everything in stock to deliver exactly what your customers need, no matter what.

Product Spotlight:

When you need seamless tubing, Dover is your source.

Commonly referred to as instrumentation tubing, fractional tubing, heat exchanger tubing, condenser tubing, boiler tubing, super heater tubing, or general service tubing, seamless instrumentation tubing is used throughout many industries and end-use markets.

Dover Tubular Alloys maintains a vast inventory of seamless tubing in a wide variety of pedigrees, tempers, and surface conditions. In addition to the core sizes that most others offer, we stock the tough-to-source, one-off's, and everything in between. And we're not stopping there. Not only are we doubling inventory levels; we're also deploying new tools to analyze stock and relocate inventory to where you need it most.



Let us manage the process AND save you time and money with our global network.

Want competitive pricing and delivery terms? How about extra value for your customers? Need someone else to manage the process so you can focus on your business? Then **Dover's global procurement network** is just what you need. We source projects through a variety of international and domestic channels to make sure we're never limited on options. And because we manage everything from start to finish, you can focus your efforts on other things. From the largest stock buys to unique custom projects, Dover's global procurement network has you covered.



Dover Tubular continues to grow! We are thrilled to announce the promotion of **Alex Lima** to National Sales Manager. He will be relocating to Houston, Texas on a 1 year rotation and will be tasked with the high-level coordination of our collective sales teams as well as reinforcing our Houston presence. **Chris Buzec** will take over as our New Jersey Sales Manager. She will be tasked with leading our New Jersey sales team and managing day-to-day operations in our NJ facility. **Congratulations to both Alex and Chris for their new roles!**



NEW Dover Tubular Line Cards:

Dover just updated their Product Line Card Library. Download them all at www.dovertubularalloys.com/resources/line-card-library/

Register for Dover Tubular's New Customer Service Portal [HERE](#)

